

In Depth

PORT of CORK Newsletter

News in Brief



UECC, 'Autostar'

HIGHEST EVER SHIP BERTHS IN THE CITY QUAYS

UECC, 'Autostar' docked in the Port of Cork for two weeks. The 'Autostar' which transports vehicles around Europe is not the largest ship to dock at the City Quays, however she is the highest. At 41 meters high, she is the highest ship to come up to the City Quays with only 4 meters clearance under the pylons across the river.

WISTA IRELAND HOLDS FIRST EVENT IN CORK

WISTA (Women in International Shipping & Trade Association) Ireland met for the first time at an event held in Cork. Twenty-eight women from varied shipping industries attended the event. The ladies were treated to a tour of the National Maritime College of Ireland, a boat trip around Cork Harbour, compliments of 'Whale of a Time' and a presentation by the Port of Cork at Customs House. WISTA Ireland aims to launch the association in May 2009 when those interested can sign up for membership.

PORT OF CORK LAUNCH You Tube CHANNEL

Check out the new Port of Cork You Tube channel for all our latest videos. Go to www.youtube.com/portofcork



PORT OF CORK SCHOOLS INITIATIVE 2009

Find out on page 3 which school won this year's schools initiative.



4th, 5th & 6th classes who participated in the Port of Cork Schools Initiative 2009

I am pleased to advise readers of "In Depth" our Port of Cork newsletter that despite a significant slowdown in trading activity the Port of Cork Company continues to make progress in areas which have been identified as critical to the future development of the Port.

Like most Ports Worldwide, the Port of Cork has seen a significant reduction in trade volumes handled in the first quarter of 2009. The level of reduction is significant and such is the level of concern that a rigorous cost management regime has been introduced along with the deferral of certain items of expenditure. The matter is being kept under constant review and despite having to take serious measures the company is confident that the Port of Cork will emerge from the current economic downturn, in a healthy position.

March 2009 saw the completion of a major modernisation of work practices in the Port. The initiative resulted in ninety three redundancies in the casual docker labour force and a radical change in the means and the methods by which ships in the Port are discharged and loaded. Despite the current economic pressures the Port of Cork Company believes that the new arrangements will underpin the competitive base of the Port in providing shipping services to all users for the future. The changes introduced will represent a closure and an end in a chapter of the history of the Port. The hardwork and effort of all involved in this lengthy process is acknowledged. I want to pay particular tribute to the Cork Dockers who contributed to the success of the Port over many years.

The 2009 Schools Initiatives continues to be a great success with over fifty schools in and around Cork invited to participate in this year's event which was themed "Immigration and Emigration to and from Cork Harbour". All projects submitted, in this the fourth year of the Primary Schools Initiative were put on display for a period of four weeks in the Port offices.

The quality of the submissions continues to improve year on year with efforts of Fifth classes in Scoil Chill Ruadháin, Brooklodge, Glanmire announced as the overall winner of 2009 Schools initiative.

Each participating class will be invited for an information visit to the Custom House and a boat trip in Cork Harbour in the Months of May and June 2009. The overall winners will also be afforded the opportunity of going on-board for a tour of one of Corks many visiting Cruise liners later this summer.

Finally work is continuing in promoting the case for re establishing the Ferry Link between Cork and Swansea. The recent initiative by West Cork Tourism in the formation of a co-operative for the purpose of purchasing a ship and operating this service, is commended. We remain optimistic that this service will be recommenced in the near future.

I hope that you enjoy this issue of "In Depth" and I look forward to bringing you more news in the future.

**Port of Cork Chief Executive,
Brendan Keating**

Integration - the key for Cork Harbour

Last May, the **Cork Harbour Integrated Management Strategy** was officially launched by the then Minister for Enterprise Trade and Employment - Micheál Martin, T.D. The Strategy represents input from a range of individuals and organisations with an interest in Cork Harbour - including the Port of Cork - which as a group forms the Cork Harbour Forum.

The Strategy's overall objective is to promote the unique aspects of the Harbour, and support initiatives aimed at improving sustainable management and use of the Harbour. The Strategy heralds a new approach to coastal management in Cork Harbour, and puts the Harbour at the forefront of current coastal management practice in Ireland. With an emphasis on integration, the Strategy brings together many organisations with a role in how the Harbour is used (examples include recreation, commerce, tourism, transport, culture and heritage) and supports dialogue on where collective effort can be best used to ensure common objectives are met.

For example, many organisations have an interest in promoting the heritage value of the Harbour, and the Strategy provides an opportunity for all parties to identify where they can best work together on making progress in this area. Similarly, the collaborative approach fostered by the Strategy can support efforts to better understand the emerging challenges of climate change - what will it mean for locations such as Cork Harbour, what impacts can we expect, how can we respond, etc?

Following the official launch, attention has now turned to implementation, with all of the contributors remaining onboard and committed to turning the Strategy's actions into reality. The next three years of implementation is supported by the Innovative Management for Europe's Changing Coastal Resource (IMCORE) Project, led by UCC's Coastal and Marine Resources Centre.

For further information on the Strategy and Forum, please visit www.corkharbour.ie or contact Cathal O'Mahony at 021 4703111 c.omahony@ucc.ie.

The Grimaldi Group Launches a New Motorway of the Sea Between Genoa, Sicily & Greece

Naples, 18th of February 2009 - The Grimaldi Group (Naples) launches the first motorway of the sea linking Northern Italy, Sicily and Greece. Starting from the 20th of February, the new service will link, on a weekly basis, the ports of Genoa and Catania with Patras and Igoumenitsa. It is the first time that a maritime service dedicated to trucks, trailers and any other rolling cargo links directly Northwestern Italy and Sicily to Greece, opening a fast and economically convenient access to the Greek Peninsula, Turkey and the whole Balkan area.

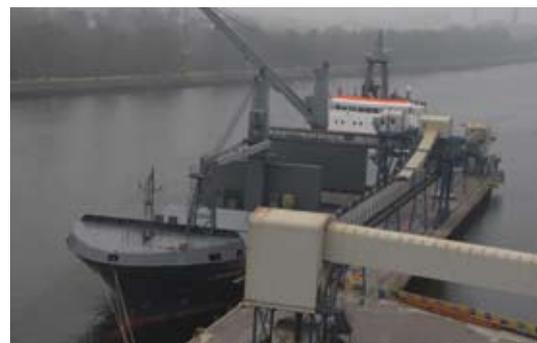
The port of Patras will serve southern Greece and the Athens area, while the port of Igoumenitsa will be used for freight traffic to/from Northern Greece, Turkey and the Balkans.

Operated by the modern vessel "Eurocargo Napoli", with a cargo capacity for 260 new

cars and 1940 linear meters for ro/ro vehicles, the new service confirms the efforts of the Grimaldi Group to open up new maritime services which are sustainable both environmentally and economically and it goes in addition to the 9 new links for passengers and freight successfully introduced by the Grimaldi Group last January. *"The service between Genoa, Catania, Patras and Igoumenitsa is a real innovative link which will enhance the development of commercial flows between Italy, Greece, Turkey and the whole Balkan area with clear advantages both environmentally and economically"* has declared Emanuele Grimaldi, co-managing director of the Grimaldi Group.

In order to improve the efficiency of the service, the new line will benefit from the co-operation of the local agencies of Minoan Lines, company of the Grimaldi Group.

Lisheen Mine Exports to Korea & China



Lisheen Mine

The Lisheen Mine has ten years of an excellent relationship with the Port of Cork. During this time Lisheen has exported almost 4 millions tonnes of product through the ports facility at the Tivoli wharf.

The Port of Cork had to tender for this business at the outset of the Lisheen Mine project and both its energetic and proactive approach was paramount in securing this business.

During the past decade the Port has continued to work with Lisheen to ensure that the potential of this relationship is maximised. In the current challenging economic environment, Lisheen has had to adapt its business plan with regard to the sales of its product. This has been due to the severe decline in demand for Zinc within the European Economic Zone, which traditionally has been Lisheen's core market base.

In the last six months Lisheen has used the Port of Cork to export to markets such as Korea and China. One of the key competitive advantages for Lisheen was that all exports could go directly from Cork to these destinations. The Port of Cork has been, yet again, to the forefront in assisting Lisheen in ensuring this achievement and the best return possible for Lisheen, by working with us to get the largest vessels possible on the berth at Tivoli.

When shipping to the Far East it is vital that we maximise the size of the vessel to gain the most cost effective sea freights.

Lisheen Mine is delighted that our ongoing relationship with the Port has meant that, even in the global downturn which all companies are facing at present, we are able to work together to the benefit of all parties concerned.



Port of Cork Chairman, Mr Dermot O'Mahoney and John Slattery Africa Direct.

Port of Cork Raise Over €2,000 for Charity

A team of staff from the Port of Cork took part in a 25 mile charity cycle around beautiful Cork Harbour and helped raise €2,375 for Africa Direct, a voluntary organisation. The money raised will go towards supporting projects to improve the lives and future prospects of the poorest in Africa by funding local partners to build schools and houses.

Captain Pat Murphy, Port of Cork Community Liaison Officer said: *"This was a great opportunity to raise money for a well deserved charity, and what better way to do it than cycling around Cork Harbour. We are very fortunate that we have the second largest natural harbour here in Cork for everyone to enjoy."*

Port of Cork Schools Initiative 2009 Winners Announced

The Port of Cork Company announced Scoil Chill Ruadháin, Brooklodge, Glanmire as the overall winners of the 2009 Port of Cork Schools Initiative. The 5th classes' efforts paid off when they were presented with first prize by the Chairman of the Port of Cork, Mr. Dermot O'Mahoney, in the boardroom at Customs House.

Over 50 schools in and around Cork were invited to take part in the schools initiative which was themed 'Immigration and Emigration to and from Cork Harbour'. All submitted projects are on public display in the reception area of Customs House. This is the fourth year of the Port of Cork Company's highly successful Primary Schools initiative.

This year's judges Hugh Bruton Brittany Ferries, John Neville Port of Cork and Alan Healy Evening Echo all praised the huge effort made by the participating schools.

Commenting on the school projects, the Chairman of the Port of Cork, Mr. Dermot O'Mahoney said; *"Congratulations to Scoil Chill Ruadháin, Brooklodge for their excellent submission, it is clear they went to a lot of effort creating their project. We are delighted with the efforts put in by the participating schools. All the projects were of a very high standard and we acknowledge the time and commitment of the teachers and thank them for their support for this initiative."*

He continued; *"This is a great way of educating school children on the history of the Port and Cork Harbour."*

Each participating class will be invited for an informative visit to the Customs House and a boat trip in Cork Harbour in May/June 2009. The overall winner, Scoil Chill Ruadháin, Brooklodge Primary School will also go onboard for a tour of one of Cork's many visiting Cruise Liners over the Summer.



Port of Cork Schools Initiative 2009 winning school Scoil Cill Rhuadháin

Port of Cork and NMCI to Deliver Joint Industry Training

April 2009 will see the Port of Cork and the National Maritime College of Ireland (NMCI) sign a strategic partnership alliance focused on delivering a suite of courses specifically aimed at the port sector. Cork is the first port in Ireland to offer such training programmes, pushing the Port of Cork to the forefront of industry training.

Drawing upon the expertise of both port professionals and college lecturing staff, the partnership will deliver much needed training to the industry through the use of modern simulation equipment, port facilities and the state of the art instruction environment of the NMCI. Initially the programme will concentrate on training operatives in the use of Harbour Mobile and Con-

tainer Gantry cranes with further training due to be rolled out throughout the year.

What started as an idea for an internal structured and professional training programme for Port of Cork staff has now developed into a joint strategic partnership with the NMCI. The Port of Cork was recently approved as a FETAC provider to deliver port industry related courses. This is the first time that port operatives will have the opportunity to gain a recognised qualification for the skills they have worked hard to hone.

Port of Cork Deputy Harbour Master, Captain Paul O'Regan said; *"This will allow the Port of Cork to showcase our skills and expertise to the wider port industry. This would*

not have been possible without the expertise and skills of the Port of Cork staff and a special word of praise must go to Captain Pat Murphy for his perseverance with this project which sees the Port of Cork gain another industry first."

The forthcoming commercial programme (2009/2010) will cover training in areas such as Jetty & Crane Operations, VTS, Pilotage, Port Vessel Operations and the legal aspects of port sector work.

For more information on courses available, please contact Joanne Kelleher, NMCI Services 021 497 0609 or email joanne.kelleher@nmci.ie



M.V. Black Watch

Cruise Season Kicks Off

The Port of Cork cruise season kicks off in April with the M.V. Black Watch the first liner to call in the 2009 season. This is closely followed by M.V. Grand Princess and M.V. Tahitian Princess.

Despite the current economic downturn this year's cruise season will see 54 cruise liners visiting the Port of Cork, bringing over 90,000 passengers and crew to the region.

Commercial Manager, Captain Michael McCarthy said, "54 cruise liners is an excellent number for 2009 and it is sure to help boost the local tourist economy, at a time when the region really needs it. As a port we need to ensure that these high numbers of cruise calls continue and we are working closely with tour operators and tourist attractions in the region to offer the cruise companies more when they visit Cork."

This year the Port of Cork in conjunction with Cobh and Harbour Chamber are offering a family or group of six people the chance to go onboard M.V. Independence of the Seas. The winners will spend a day onboard the largest liner in the world. Tickets for this competition can be bought by contacting Cobh and Harbour Chamber.

'Goodbye'

Wishing you all the best for a long and happy retirement – Richard Willmott and Brendan Russell.

'Hello'

Welcome to the Port of Cork Company - Pilot Nicholas Burke

A Day In The Life Of Finbarr & Anne Kearney



Name: Finbarr & Anne Kearney

Age: 54 & 47 respectively

Married: to each other for 19 years, two children Sean 18 and Sinead 16

Title/Role in the Port of Cork: Technical Officer and Credit Controller

How many years with the Port of Cork?

30 years this year joined the Port April '79 and Oct '79 respectively

How did you begin working for the Port of Cork?

Finbarr - as a draughtsman on the construction of the Ringaskiddy Ferry Terminal and Anne – as a clerk typist in the Rates Department

Talk us through a typical working day...

Finbarr 9 - 5pm everyday is different, the job has evolved taking in the environment and a lot of time is spent doing audits and dealing with the public and Anne 9 - 2pm preparing invoicing, dealing with customers queries, debt collections etc. I have also spent time in the Commercial Department for the past 9 months which was very enjoyable.

Highs

Anne - Meeting our partners of course!!! There are three other married couples presently working in the Port who met and married due to working in the Port of Cork. Finbarr - Obviously apart from the above I was delighted when we received the PERS certification and the ISO 14001 award. Anne - I like the challenge of meeting the financial targets and I enjoy talking to our customers. (What woman doesn't like talking?) I am also involved in the primary schools initiative which is great fun.

Low

Finbarr - when people don't pull together and Anne - difficulty in getting people to pay on time!

Share a secret!?

It's impossible to keep a secret in the Port of Cork Company and very easy to set the rumour machine in action!!!!

Port of Cork Social Pics



The Heineken Cup on a visit to the Port of Cork recently.



Winning School Scoil Cill Rhuadháin and their project



The Port of Cork voluntary charity cycle team

Times Past



Students of the Cork School of Commerce who were appointed by Cork Harbour Commissioners to panels of clerk typists and shorthand typists following recent competitive examinations. Included is Mr. J.G. Dunne, Principal, Cork School of Commerce. (Examiner)



ISA Sail Fleet sponsored by the Port of Cork